

# BARCELONA CANARY ISLANDS

Barcelona and Canary Islands, Spain  
Trip Dates: April 30 - May 6, 2020\*  
Contest Period March 5, 2019 - February 28, 2020



## 2020 SUCCESS SUMMIT

### QUALIFICATION DETAILS:

- Top 10 Health & Life Agents\*\*
- Top 25 Annuity Agents\*\*
- Top 5 FMOs/IMOs

#### Agent Production Requirements:

Minimum of 100,000 credits

#### FMO/ IMO Production

**Requirements:** Minimum of 500,000 credits

### ANNUAL PREMIUM:

100% Final Expense Only  
100% Medicare Supplement Only  
70% Combo Application  
100% Hospital advantage 2.0  
100% Annuity - 5%  
(max 15,000 production credits per case)

Credits awarded per issued application.

\*TRAVEL DATES SUBJECT TO CHANGE \*\*MUST MEET MINIMUM PRODUCTION REQUIREMENTS.

Qualification Requirements: Applications submitted within qualification period (03/05/2019 - 02/28/2020) must be issued by 03/04/2020. Agents may qualify under either Life and Health or Annuity only, not both. Individual production only, LOA agents cannot be combined under a single agency. Producer must be in good standing to qualify and have an active contract on the date of departure. Premium lapses occurring during the qualification period will be deducted from gross premium credits. Sentinel is unable to substitute awards in lieu of attendance. Sentinel may change qualifications and dates due to unforeseen circumstances.