

NASSAU ELITE 2020 PRODUCER CONFERENCE

THE ST. REGIS
BAL HARBOUR RESORT
MIAMI BEACH
APRIL 19-22, 2020

Join the Nassau Elite in Miami, Florida



NASSAU RE

Reap the rewards of a successful year with Nassau Re in America's hottest city! Famous for beautiful beaches, thrilling nightlife and vibrant cultural scene, Miami is where the Nassau Elite and their guests will gather to celebrate their achievements. Live like royalty at the St. Regis Bal Harbour Resort, the exclusive Forbes five-star and AAA five-diamond hotel known for its unparalleled service, luxe decor and ideal oceanfront location. Daily activities allow you and your guest to explore and satisfy your need for adventure as well as relax and reinvigorate in the most elegant of surroundings, while sunset will bring out the reveler in you with world-class dining and parties you won't soon forget.

NASSAU ELITE QUALIFICATION DETAILS

- **Contest runs from January 1–December 31, 2019**
- **2019 Production Threshold:** Sell at least \$1.5M in fixed indexed annuity placed premium with a minimum of 5 cases issued
- **Eligible products include** Personal Income Annuity, Personal Protection Choice and Personal Retirement Choice (MYAnnuity 5X, 7X does not apply)
- **Quality of business:** Must maintain a placement rate of 80% or higher, with a positive compliance history



Other Important Details: Placed premium excludes free looks and cancellations. Final qualification remains at the sole discretion of Nassau Re. Producer must be in good standing to qualify and have an active contract on the date of departure. Nassau Re is unable to substitute cash equivalent or alternative awards in lieu of attendance. All decisions by Nassau Re are final.

*Eligible products are subject to state approval and may not be available in all states.

Annuities are by Nassau Life and Annuity Company (Hartford, CT) and PHL Variable Insurance Company (Hartford, CT). Nassau Life and Annuity Company is not authorized to conduct business in CA, GA, MA, ME, MN and NY. PHL Variable Insurance Company is not authorized to conduct business in ME and NY. Nassau Life and Annuity Company and PHL Variable Insurance Company are subsidiaries of Nassau Re.

Product sales must be appropriate based on a comprehensive evaluation of the customer's financial situation needs and objectives.

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